

# Monitoring and Evaluating the Contract performance

**PPI Mini-training module #9** 



## **MEC** at a glance



### What do we mean by it

Distinct activities taking place during (Monitoring) and after (Evaluating) the execution of an awarded Contract, having the purpose of assessing the quality, timeliness and level of compliance of its performance and the value created by its results.

## When is it important to use it

Always. Legally speaking but also substantially, no procurement procedure can be successfully brought to an end without MEC. Thus, the focus should be set on the specificities in case of PCP or PPI solutions.

## Why it is important

Monitoring helps prevent many execution risks including delays, failure and other deviations. Evaluating is a precondition for declaring the Contract successfully executed, but also contributes to understanding its longer term impacts.

#### **How** it can be implemented

There is no recommended way, but in the case of innovation procurement the use of KPIs to measure the supplier's performance and propose contingency plans or improvement proposals is the most practiced approach.





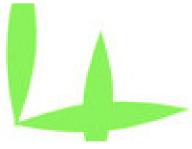
## When should it be planned/implemented













Needs identification and assessment

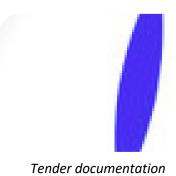
Prior art analysis

IPR search & IPR and confidentiality strategies

Analysis of the regulatory, certification, standardisation environment

Drafting the business cases







Conducting the procedure

Monitoring and evaluating the contract performance



nd evaluating the Managing after contract issues





## **SWOT** analysis



## **Strengths**

- MEC is an integral part of every procurement procedure and its benefits are widely known and acknowledged.
- It can be done internally of conferred to external monitors/evaluators.

## **Opportunities**

- The good news is that MEC can be learned and become part of procurement team members' knowledge and capacity.
- This knowledge can have multiple applications.

#### Weaknesses

- Special competencies are required for good implementation, which may not exist inside the organisation.
- Outsourcing the task externally brings extra costs and risks also needing evaluation.

#### **Threats**

- Public procurers often lack dedicated financial resources (additional to the call provisions) to arrange for internal staff training.
- Outsourcing hardly contributes to stocktaking.







## Consortium



















