



Case study:

KOINNO: (Innovation) procurement process for the German Meteorological Institute

Grauer, Marlene - BME, Coordinator of Procure2Innovate project Marlene.Grauer@bme.de



Brief description of the context and the focus of the PPI



(Innovation) procurement process implementation for the German Meteorological Institute.

The Lighthouse project showed how change processes in public procurement can be successfully implemented in a relatively short time. Within a year, the stakeholders dealt intensively, systematically and continuously with the realignment of the procurement system.

More information here: https://www.koinno-bmwi.de/informationen/praxisbeispiele/detail/optimierung-derbeschaffungsprozesse-beim-deutschen-wetterdienst/





What have been the factors contributing to the success? What have been the barriers?



Success factors:

- openness and agility,
- resilience when facing failure,
- stakeholder management

Barriers:

conflicting priorities





What are your lessons learnt? What are your key recommendations for future PPIs?



 Communication is key, there is no such thing as too much information and talking

Start with a lighthouse initiative, start small if necessary

Expect results to take a long time, communicate it this way



