Procurement of Innovation PLATFORM

© Peshkova, iStock

Guidance for public authorities on Public Procurement of Innovation

www.innovation-procurement.org

Supported by the European Commission

Contents

Foreword	**4**
Part 1 - Introduction and PPI in Practice	**5**
What is Public Procurement of Innovation (PPI)?	5
Who is this Guide for?	6
The Policy Context	6
The role of procurement of innovation	7
Why is procurement of innovation not taking place across Europe on a large scale?	8
New EU Procurement Directives	8
Funded Projects	9
Procurement of Innovation Platform	11
Examples of Procurement of Innovation	11
Benefits of PPI	14
Part 2 - How to Procure Innovation	**15**
Guiding Principles	15
Procedures	18
Preliminary market consultation	19
Pre-commercial procurement (PCP)	20
Competitive dialogue	22
Competitive procedure with negotiation	24
Innovation partnership	25
Part 3 - Developing a Strategy for PPI	**27**
Topics to consider in a PPI strategy	27
Glossary	**28**
Case Studies	**30**
A concrete solution to reduce air pollution	30
Innovation in Cleaning: Putting people and the environment first	32
Efficiency, Quality and Sustainability in Healthcare - Bed washing solution	34
Bio-based fibre boosts uniform performance	36
Further resources	**38**